



## Relationship Manager, Nieuwegein (NL)

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Collenda is a leading specialist provider of software and services for credit and receivables management. Our first-class applications and our commitment to professional and technical excellence set us apart. Bringing together the former businesses of ABIT (Germany), Eurosystems and Cwize (Netherlands), Collenda is a growing European company of over 200 people. We are proud of our reputation, built over 30 years, as a customer-oriented service provider. Today, more than 700 clients including banks and financial service providers, medium sized enterprises, utilities, and public-law institutions rely on Collenda.

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## Will you become our new Relationship Manager with project management experience (m/f/d)?

Collenda is a leading supplier of software solutions for the credit management life-cycle. We specialize in process automation for lenders and collections agencies and are the absolute market leader in the bailiff and collection market in the Netherlands. (Our Dutch business was previously known as Eurosystems Automatisering B.V.)

We are now looking for a Relationship Manager with demonstrable project management experience to join our business in Nieuwegein and support our customers in the Netherlands. In this position you will report directly to the executive management.

### What does the job involve?

In this position, you will further strengthen customer relations and ensure the realization of project and commercial targets. In addition, you will manage and monitor internal and external projects, with the aim of realizing the scope agreed within the set time and budget.

### What does the role involve?

- HBO working and level-headed thinking (commercial direction);
- Familiarity with credit management processes is an advantage;
- Demonstrable work experience in the field of relationship and project management;
- Knowledge of project management methods and quality systems, ideally using a structured methodology;
- Broad familiarity with presentation techniques (MS PowerPoint) and sales methods;
- Good spoken English.

To succeed in this role, you will need to be a team player with the ability to manage periods of stress and find practical solutions to meet customer commitments and keep your projects on track.



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### What do we offer you?

A professional and ambitious organization with excellent working conditions including:

- Competitive salary;
- Bonus / commission plan;
- Lease car;
- Training opportunities;
- Premium-free pension.

Rapid career development is assured for successful performance in the role.

### Do you choose for Collenda?

Choosing Collenda means working for a market leader in customer-centric and highly integrated credit and receivables solutions. Collenda offers the industry's most innovative, customized value propositions around front-to-back credit processes for the digital age. We have a large customer base across Europe varying from Banks, Insurers and Corporates to Public sector. Using the latest technology, Collenda Solutions are flexible, easy to deploy and can integrate with any system and scales across many languages.

Collenda is developing itself constantly. With a group of enthusiastic employees in Germany and the Netherlands, we value a positive and informal working atmosphere with sufficient room for personal development. We feel it is important that you can perform at your optimum, in a healthy and professional environment. To achieve this we offer excellent office facilities, maintain short lines of communication and focus on both individual and team development to maximize potential.

For detailed information about this position, please contact Erik Koch, Managing Director, telephone number 030-608 44 11 or respond via e-mail to [info@collenda.com](mailto:info@collenda.com), including a covering letter and your current CV.

Please note: A PES statement will be requested upon commencement of employment. If your current employer is a customer of Collenda (formerly EuroSystems Automatisering B.V.) then we ask you first to contact your employer and make your plans known. We attach great importance maintaining good customer relationships and appreciate the respect for transparency in our hiring policies.

### Enthusiastic?

In that case, please respond via [career@collenda.com](mailto:career@collenda.com). Want to read more about working at Collenda? Then take a look at [www.collenda.com](http://www.collenda.com).

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